

NORTHSIDE ACHIEVEMENT ZONE

2019 ANNUAL REPOR FY 19 JULY 1, 2018-JUNE 30, 2019



Love recognizes no barriers. It jumps hurdles, leaps fences, penetrates walls to arrive at its destination full of hope.

– Maya Angelou

Sir Ernest Henry Shackleton, the tenacious Irish Antarctic explorer, recruited for his dangerous Trans-Antarctic expedition with this: "Men wanted for hazardous journey, small wages, bitter cold, long months of complete darkness, constant danger, safe return doubtful, honor and recognition in case of success." It is said that his honesty was powerfully magnetic-it compelled many men to sign up because it would be hard, not in spite of the difficulty.

The 30+ partners that make up the Northside Achievement Zone are not facing the same kind of brutal odds but, we too, like the great explorers, have signed up to do what has never been done before. What makes it hard makes it worth it! Ending multi-generational poverty; creating a culture of achievement on the Northside where low-income children of color graduate college- and career- ready, are formidable goals and the work is hard but our decade of work together is proving that for the sake of our children it can be done. NAZ is Working for the families and scholars who have been the furthest behind.

Once again, in the past year, our data is showing that because of our wrap-around supports, scholars who are in NAZ are outperforming their Northside peers in academic performance; it shows that the longer scholars are in our Anchor partner schools the better they perform; and it shows that as NAZ continues to increase access to 4-star rated early childhood centers with the centers reporting 75 – 100% kindergarten-readiness rates.

While we have made a lot of progress we still have a long journey ahead of us. Our goal is to accelerate outcomes in the years to come by doubling down on what is working on the ground while also working to impact systems and policies. And no matter how hard it is we won't give up. We are encouraged and we believe – in each other, in our partners, in our families, in our funders, and in our Northside community, city and state. Like Shackleton, we are moving forward into uncharted territories with the knowledge that what lies ahead is a landscape that has never been seen before and the journey will be worth it.

For our children,

NAZ President and CEC

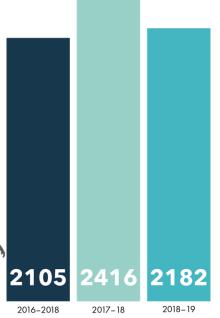
NAZ FAMILIES



NAZ SCHOLARS





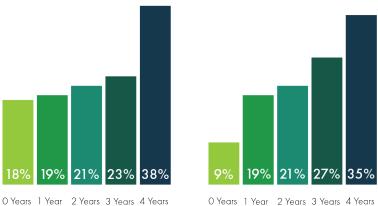


NAZ IS WORKING...

...at every level, and every metric, NAZ is moving the needle on results for Northside scholars and families. Our cradle-to-career strategies are improving outcomes for scholars from birth to college. The longer scholars are in our academic strategies, the higher their proficiency. We know what works and we are investing in what is creating success for our scholars.

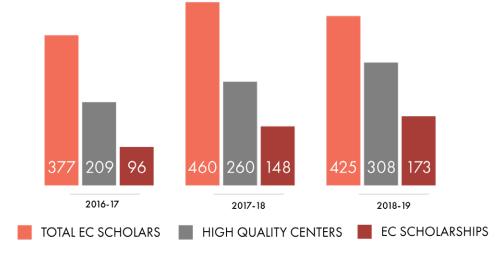
MCA PROFICIENCY BY LENGTH OF PARTICIPATION

Scholars with longer participation in NAZ academic strategies have higher rates of proficiency.



EARLY CHILDHOOD EDUCATION

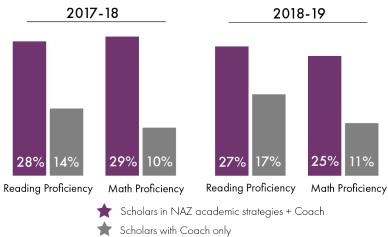
NAZ has significantly increased access to high-quality early learning. As a key metric for future success, we have emphasized getting our scholars into highquality early learning.



NAZ ACADEMIC IMPACT: 3RD - 8TH GRADE (MCA)

Scholars participating in NAZ academic strategies have a proficiency rate in math that is more than double that of scholars with only a Coach.

28%



College-Going Culture

Jackie received a college scholarship from NAZ to attend Rust College, an HBCU in Mississippi. She graduated last spring with a degree in Biology and a certificate in phlebotomy. She is passionate about health care and helping people.

Jackie attended Nellie Stone Johnson Community School and Patrick Henry High School, both NAZ anchor partners. During her time at both schools, she worked with a NAZ Family Achievement Coach. She also worked at our partner, Cookie Cart and participated in out-of-school programs with YMCA Beacons. Jackie says that having a support system while attending high school and someone who was checking in with her every step of the way was invaluable to her success.

2182 Scholars in 2019

JACKIE, NAZ SCHOLAR, COLLEGE GRADUATE



FY 2019 STATEMENT OF ACTIVITIES, PROFIT/LOSS

INCOME

FY 2019 STATEMENT OF ACTIVITIES, PROFIT/LOSS EXPENSES

SUPPORTS AND REVENUES	Without Donor Restrictions	With Donor Restrictions	Total		Without Donor Restrictions	With Donor Restrictions	Total
Government Grants	\$1,702,038	_	\$1,702,038	Program Services	\$8,722,711	_	\$8,722,711
Contributions				Management and General	\$1,144,874	_	\$1,144,874
Individuals	\$748,006	\$372,693	\$1.120,699	Fundraising	\$988,940	_	\$988,940
Congregations				Total Expenses	\$10,856,525	_	\$10,856,525
Corporations	\$238,626	\$34,500	\$273,126	CHANGE IN NET ASSETS	_	(\$2,896,378)	(\$2,896,378)
Foundations	\$2,254,622	\$2,071,098	\$4,325,720	NET ASSETS, Begin- ning of Period	\$5,430,464	\$8,905,655	\$14,336,119
Investment Gain (Loss)		_	\$516,731	NET ASSET, End of Period	\$5,430,464	\$6,009,227	\$11,439,741
Miscellaneous	\$12,275	_	\$12,275				
Contributed Services	\$9,558	_	\$9,558		Misc, Contributed Servic		
Net Assets Released from Restrictions	\$5,374,669	(\$5,374,669)	_	ASSETS 2019	Investment Gain Foundations	EXPENSES 2	Fundraising Management and General
Total Support and Revenues	\$10,856,525	(\$2,896,378)	\$7,960,147	MJJE1J 2019	Corporations Individuals Government Grants	LAF ENSES 2	Program Services

UNIQUE-FAMILY ACADEMY GRADUATE, PARENT LEADER



Our commitment to North Minneapolis is best exemplified by our Family Academy curriculum. Our parent empowerment classes are teach nutrition, child development, academic support skills, and more. For many families, this is the first parenting instruction that they receivce. Through these classes many families create long-lasting parent groups that last long after the class is over.

Unique came to NAZ seeking support for her scholars. She attended NAZ Family Academy and stabilized her housing, received early childhood education for her youngest, and works one-on-one with a family achievement coach to reach her goals. She also became a member of our Parent Advisory Board which gives NAZ leadership guidance that informs how we partner with our families.

507 Total Family Academy Graduates

Parent Empowerment

THANK YOU TO OUR FUNDERS

Our community of funders are agents of change and leaders in breaking the cycle of multigenerational poverty in North Minneapolis.

\$1,000,000 and above

The Ballmer Group

\$100,000 and above

The Bank of America Charitable Foundation Best Buy Foundation The Curtis L. Carlson Family Foundation Ciresi Walburn Foundation for Children Frey Foundation General Mills Foundation Lucy Hartwell I.A. O'Shaughnessy Foundation Lenzmeier Family Foundation

\$50,000 to \$99,999

Blue Cross and Blue Shield of Minnesota Foundation Cargill Foundation Jay Cowles and Page Knudsen Cowles Richard and Theresa Davis Greater Twin Cities United Way The Manning Family Joyce and Dick McFarland Sheila Morgan Mortenson Family Foundation

\$25,000-\$49,999

Ameriprise Financial, Inc Victor and Christine Anthony Family Foundation Marvin and Betty Borman Foundation Tom Borman The Ivan Bowen Family Foundation Nancy and John Lindahl McKnight Foundation Minneapolis Foundation The Edward J Phillips Family Foundation Pohlad Family Foundation Ken Powell and Wendy Bennett Target Thrivent Foundation

Kim and Stafford Nelson Greg Page The Jay and Rose Phillips Family Foundation of Minnesota Pine River Capital Management Richard M. Schulze Family Foundation Christi Strauss U.S. Bank U.S. Bank Foundation WEM Foundation

The Hutchins Family Foundation March Family Foundation Medtronic John W. Mooty Foundation Trust Laysha Ward and Bill Kiffmeyer

\$10,000-\$24,999

Suzanne Blue Kenneth and Karen Charles Smikis Foundation AT&T Ronald and Joan Cornwell David and Kathleen MacLennan Karen Grabow and Keith Halperin Terri LaRae Rafina and Chad Larsen PNC Bank General Mills Shari Ballard and Marianne Barnett Michael and Ann Ciresi Jeffrey and Melinda Cotton Diane Lindquist and Jeffrey Huggett

\$5,000-\$9,999

Everett L. Amis Foundation Atomic Data Christopher Barnes Bill and Barbara Beard Beaverdale Foundation Best Buy Blue Cross and Blue Shield of Minnesota Ciresi Conlin LLP Comcast Linda and Michael Fiterman Barbara Forster and Larry Hendrickson Gilligan Foundation Irving Harris Foundation Houlihan Lokey Jim and Norma Leslie Family Foundation Kathy and Allen Lenzmeier Geoff and Stephanie Martha Erin Peterson Angela Seiberlich Margaret Wurtele 3M Deloitte M. A. Mortenson Company North Memorial Health Rose Francis Foundation Shoemate Foundation Shoemate Foundation Sit Investment Associates Foundation The Don and Judy Fund of the Kotula Family Foundation U.S. Bank The Sheltering Arms Foundation

Addison and Cindy Piper Lynne and Andrew Redleaf R.T. Rybak and Megan O'Hara Sondra and Don Samuels Schindele Family Fund Scott Family Foundation Louis and Mary Kay Smith Family Foundation Soran Foundation Karen Wilson Thissen and Paul Thissen Kimberly and Mark Thompson The Weiser Family Foundation Wells Fargo Lynne and Doyle Whitacre Xcel Energy

Two Generations Thriving

Nichelle is the single mother of two sons who both attend Nellie Stone. NAZ has partner with her to support their behavioral health, stabilize her housing through Urban Homeworks, and received workforce training with Project for Pride in Living (PPL). The banking course that she took with PPL allowed her to find a job with a large, reputable bank. As a result, she was able to ease off of housing support and she's now financially independent.

Nichelle was recently invited to share her story with the governor, Tim Walz at NSJ and she told him, and a room full of stakeholds and policymakers, that she wishes that NAZ could be available to everyone.

136 Adults in Career Strategies in 2019

NICHELLE-NAZ PARENT, WORKING PROFESSIONAL



\$1,000-\$4,999

Accredited Investors Wealth Management® Judee Arnstein Frank Babka Karen Bachman Peter Bell and Sharon Bottorff Roberto Bell Bremer Bank Aaron Brown Sussan and Robert Burns Catholic Charities Social Justice Office Cindy Clague Theodore Cornwell Sujata and William Costello Susan and Dick Crockett Kevin and Kathryn Croston Kate and Bill Cullen Sally and John Cuningham Adele Della Torre and Spencer Kubo Delta Dental of Minnesota Sue DeNuccio Elaine and Frederick Dietrich Heidi Dodd Becky and Robert Drobinski Julie and Mike Drysdale Cecilee and Walter Faster Alison Ford Frank Forsberg and Mary Heer-Forsberg Karen and Peter Gabler Mary Gardner Annie Gillette Cleveland and Fritz Cleveland Scotty and Peter Gillette Elizabeth Grant Greater Minneapolis Chamber **Development Foundation** Marion and Donald Hall

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DESMERE & CASSAUNDRA-NAZ FAMILY, HEALTHY, HAPPY, AND **ON TRACK**

Family Achievement Goals

Desmere was having serious problems at school. He was acting out his grades were falling, he was getting into trouble, and his grandmother, Cassaundra was becoming more and more troubled. They had a stable home, she has a great job, and Desmere attends The Mastery School. Everything should have been right on track. At her wits end she started working with a NAZ Family Achievement Coach at Mastery. Through combined attention, coaching, and check-ins with his coach, NAZ and Mastery were able to discover that Desmere has a treated neurological disorder.

With proper medication and a new set of glasses, Desmere is on track to be at grade level after being on the precipice of expulsion.

767 Families in Family Engagement in 2019

\$999 and below

139 Hair by Heidi Abbott Laboratories -EGC Susan and David Abelson Alvin Abraham Jasper Adamek-Bowers Montel Adams Adams Family Charitable Fund Gaye Adams Massey and Harold Massey Ushama Adoga Advance Consulting LLC Abena Agyemang Higgins John Ahrens Maija Aittola Heidi Akpaette Brittany Alexander Benjamin Alfaro Alice M O'Brien Foundation Andrea Allen Timothy Allen Caroline Amplatz Brian Anderson Nancy Anderson Scott Anderson Rita and Jacques Apaloo Liz Arms Valentine and Darlene Arnold Anne Aronson Amelia and Michael Arthur Rachel Babbitt BACKforty Sandra Baines Molly Ball Obadiah Ballinger Meena Banasiak Jeff Bangsberg

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